



Alison Perrott
President

Happy New Year! I do hope Santa was kind to you all and you had a joyful festive season.

I had the pleasure (or pain) of transitioning to a new smart

phone over the Christmas break. The term 'smart phone' seems a little ironic given the hassles involved – but it made me think that despite all the technology in our lives, 24/7 information overload and constant 'e' based communication we are losing the ability to actually communicate with any real meaning.

It is the real interaction and genuine conversations between each of you - Newcastle Business Club members - that fosters genuine friendships and lasting commercial agreements, not a set of SMS text messages.

I take great comfort in being a member of the Newcastle Business Club. The good old fashioned 'face-to-face' networking and interaction with members, a wide variety of speakers and ample opportunity to develop business relationships is something to be treasured. The opportunity to learn something new, meet someone new or simply catch up with those you know in a world of high tech, is becoming rare. There is nothing like meeting with someone to enhance a relationship and 'connect'.

Of course with all this opportunity, the Club needs engagement from you - its members - to function and prosper. The Club needs your strong attendance, your suggestions regarding speakers and your constructive feedback on how the committee communicates with you so that together our events remain interesting and relevant.

Good old fashioned networking is all about you

Your active involvement will ensure a strong future and that we continue to be the pre-eminent networking and speakers forum in Newcastle. Sponsorship of luncheons in particular is a way members can promote their business and ensure quality speakers, I encourage all members in business to acquaint themselves with packages available.

Details of the Committee for 2013 can be found on pages 3 & 4. A few changes to the committee occurred as we bid farewell to Past President Micah Jenkins (Harris Wheeler) and committee member Tiron Manning (Shedden Real Estate). We welcome to the committee Anna Bailey of Harris Wheeler Lawyers, continuing a long standing tradition of the firm to be proactive at the club, and announce Past President (2011) Kris Leck (APP Corporation) has taken on the role of Sergeant-at-Arms to keep us all on track. At the time of printing we are still without a Senior Vice President and I would encourage all members of the Club to consider this role, as it provides a wonderful training ground for the role of President.

Down to business, our first luncheon for 2013 will focus on 'local'. Our speakers are the new Lord Mayor of Newcastle, Councillor Jeff McCloy and President of the Hunter Business Chamber, Richard Anicich. Both are prominent business people in the Hunter and have taken on public roles to work towards improving our city.

I am personally very excited about the prospects for 2013 and I look forward to catching up with each of you over the course of the year. I do trust you enjoy each and every luncheon the committee organises on your behalf.

Alison Perrott
2013 President



LOCAL RELIABLE PROFESSIONAL

WHEN EXPERIENCE MATTERS

Providing your clients with competent and ethical expert solutions to financial problems for over 20 years.

Your referral is your reputation, so send your clients to the firm you can trust - Shaw Gidley.

shaw | gidley

insolvency reconstruction

Newcastle 4908 4444

www.shawgidley.com.au

Upcoming speakers & events

February Luncheon

Tuesday, 12 February
12.15pm for
12.45pm start – 2pm
Harbourview
Function Centre



Councillor Jeff McCloy
Newcastle Lord Mayor

Councillor Jeff McCloy Newcastle Lord Mayor

Jeff grew up in Belmont and gained a degree in Civil Engineering from Newcastle University, which took him into the Sydney high-rise construction game via a brief stint with Lend Lease.

He returned to Belmont in the late 1970s to work for and eventually run D.F.McCloy, the building company founded by his father, Don.

Jeff has built a reputation as a major contributor to the community through property and infrastructure development in the Hunter and as a significant player in the revival of Newcastle's City Centre.

In 2009, Jeff was presented with the City of Newcastle medal in honour of distinguished service to Newcastle and its citizens, acknowledging Jeff as an outspoken advocate for bringing prosperity to the City. His generosity and guidance of charities, education, welfare groups, medical research, sporting and other organisations were recognised.

As Lord Mayor he is keen to make Newcastle a better place for both the community and business sector.

Jeff is excited about bringing life back into Hunter Street and is intent on making our CBD a place that we can all enjoy and be proud of.



Richard Anicich
President

Richard Anicich President, Hunter Business Chamber

Richard Anicich is the President of the Hunter Business Chamber, Australia's largest regional business chamber with over 900 members, which strives to ensure that the Hunter will be Australia's most prosperous and diverse regional economy.

He is a partner of Sparke Helmore and an accredited specialist in both business law and commercial litigation and an accredited mediator.

Richard is also the Chair of the Australian Institute of Company Directors Hunter committee and a councillor of the NSW Business Chamber. He has been involved in many community and professional organisations including being a member of the HMRI Foundation since its inception in 1998.

Upcoming luncheons

Tuesday, 12 March 2013

Professor Michael Nilsson, HMRI Director
Peter Cave, Journalist

Tuesday, 9 April 2013

Tuesday, 14 May 2013

Tuesday, 11 June 2013

Tuesday, 9 July 2013

80th celebrations

Saturday, 27 April 2013

Good morning.

Home delivery, Hunter wide. Call 1300 726 437



lake mac print

digital printing | offset printing | graphic + web design
photocopying | laminating | binding | plan printing

Phone: 4921 0510

printing@lakemac.nsw.gov.au www.lakemacprint.com.au

Lakemac Print is a business unit of Lake Macquarie City Council



hassle free printing

Newcastle Business Club Committee 2013

Since 1933 people from the Newcastle and Hunter business community have met for a luncheon to hear from speakers who present their views, opinions and directions in business and the wider community. Our committee for 2013 consists of 12 local business people who volunteer their time and expertise to assist in the running of the Club. Some of the activities they undertake include marketing, communications, finance, member relations, event planning and sourcing of speakers.



Kate Grob
Committee member

Kate has spent the last 18 years working as a senior consultant for recruitment companies in the local market. As a director of her own recruitment business, Savvy Staffing, she now utilises her knowledge and experience to offer an affordable and flexible recruitment service to HR Managers and SME's.

This is Kate's fourth year on the committee.



Sabrina Wild
Committee member

Sabrina was born and bred in Newcastle. She worked in hospitality for many years before entering the world of Transport and Logistics. Sabrina has worked in this industry now for over 15 years and currently works for Toll Fast in Business Development, a division of the Toll Group.

This is Sabrina's third year on the committee.



Brendan McNabb
Committee member

Brendan is a partner at McGregor & McGregor Chartered Accountants, and director of McGregor Financial Services Pty Limited. He currently advises clients across a broad spectrum of industries including, construction, medical, architecture, retail, hospitality, manufacturing and professional services.

This is Brendan's fifth year on the committee.



Anna Bailey
Committee member

Anna is the newest member of the committee and is a Property and Estate Planning Lawyer for Harris Wheeler Lawyers. She acts for some of Newcastle's major institutions including Ausgrid, RMS, Port Stephens Council and Hunter Development Corporation as well as businesses, developers and private clients. Anna enjoys yoga and spending time with the family.



Greg Valentine
Committee member

Greg is a born and bred Novocastrian who is committed to the betterment of the community, demonstrated through his involvement over the years in many honorary positions. Greg assists businesses to provide succession by process, not from crisis, through his company Succession Ready Pty Ltd.

This is his fourth year on the committee.



Andrew Luks
Committee member

Having moved to Newcastle to complete a Commerce degree Andrew found the lifestyle too good to leave and has been here ever since. A Chartered Accountant, Andrew runs a management accounting and bookkeeping business, Luks Consulting, assisting small businesses with their day to day financial tasks. Andrew is a keen cyclist and enjoys a bike race most weekends with his local cycling club.



*Get your life into focus
with Hunter Laser Vision*

Free Preliminary Assessments

10% discount available to members of the business club. Conditions apply


HunterLaserVision

1800 44 20 20

www.hunterlaservision.com.au

Newcastle Business Club Executive 2013



Alison Perrott
President

Alison is an investment adviser with over 20 years experience in the share and bond markets, superannuation and portfolio management, and is the Manager of the Newcastle office of Ord Minnett. She is a certified financial planner and as well as running the business she specialises in advising clients on Fixed Income securities. After her role as Senior Vice President in 2012 she was elected by members to the Presidency for 2013.



Holly McHattan
Junior Vice President

Holly is the owner of local boutique consultancy, Just Holly - Marketing, PR, Communication, and has over 10 years experience across a range of industries and sectors. Holly has been a Club member since 2002 and a committee member since 2004. She is Editor of Vision magazine and undertakes a number of marketing and event management tasks for the Club.



Ron Scanes
Secretary

Ron was formerly a Senior Bank Manager with Westpac having joined that Bank (Wales) in 1957 and retired in 1994. Ron and Bridie then built their home at Lakelands in Lake Macquarie. He joined the Club in 1997 and served on the committee as Treasurer 1999/2001, as President 2002 and as Secretary since 2005 - enjoying every minute of it!



Garth Drinkwater
Treasurer

Garth is a Novocastrian that spent a decade working in Sydney and Perth in a Big 4 accounting firm before 'seeing the light' and returning to his hometown. He is the founder and Managing Director of Tax Advisory Specialists – a boutique provider of tax advisory services primarily aimed towards accountants and lawyers.



Daniel Quinn
Immediate past President

Daniel is a director of SV Partners looking after their Newcastle and Central Coast offices. He is a Chartered Accountant with over 15 years experience of corporate and personal bankruptcy matters, dispute resolutions, forensic accounting and technical accounting issues. He is the Immediate Past President of the Club.



Kris Leck
Sergeant at Arms

Kris works as a Senior Client Project Manager for APP Corporation. His background includes over 15 years in commercial construction and project management. He enjoys fishing and photography, and will complete his MBA at Newcastle University in 2013. He is also a Director of Renew Newcastle and a Director of Newcastle NOW. During 2011 Kris was President and this is his fourth year on the committee.

Networking at the Club

Networking sessions are available to financial members of Newcastle Business Club and are held during most luncheon meetings. Members are allowed 90 seconds to promote their business news to luncheon guests. For further information please contact Junior Vice President Holly McHattan on 0403 2193 880 or holly@justholly.com.au

**NEWCASTLE
BUSINESS CLUB**

ABN 75 308 871 414

PO Box 556, Newcastle NSW 2300

For further information and enquiries:

Speakers: President Alison Perrott, 4910 2400

Membership: Secretary Ron Scanes, 4954 3381

Vision: Holly McHattan, 0403 293 880

www.newcastlebusinessclub.com.au

Disclaimer: The opinions expressed by the contributors to this publication are not necessarily those of the Newcastle Business Club or its members.